

## KEY POINTS

- Retail Pulse down in October
- 87% of firms saw non-labour input costs increase over the past three months
- 47% plan to expand in the next 1 to 3 years

## RETAIL PULSE

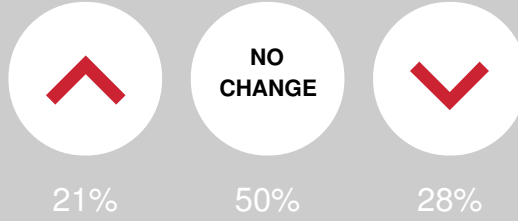
OCTOBER 2022

**69.9**

-3.9 on previous index reading

# SALES

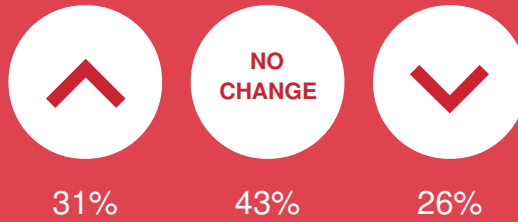
## Past 3 Months



Balance -7%  
(-8 on previous reading)

# SALES

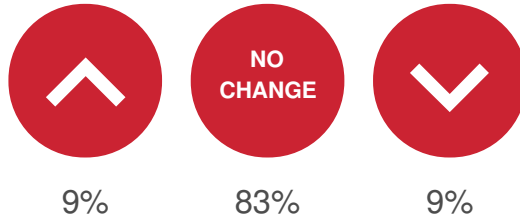
## Next 3 Months



Balance +4%  
(+4 on previous reading)

## JOBS

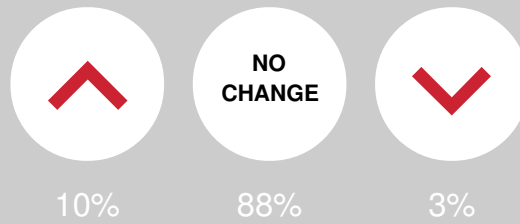
### Past 3 Months



Balance 0%  
(-3 on previous reading)

## JOBS

### Next 3 Months



Balance +7%  
(+5 on previous reading)

## INPUT COSTS EXCLUDING LABOUR

### Past 3 Months



87%



13%



0%

Balance +87%  
(+2 on previous reading)

## SELLING PRICES

### Next 3 Months



68%



29%



3%

Balance +65%  
(-8 on previous reading)

# BUSINESS AMBITIONS

## Next 1 to 3 years

